

Outcome-Based Mindset Template

For the backlog item in question:

- 1) If the backlog item originated from someone other than myself, I've discussed the desired outcome with the originator.
- 2) I understand the desired outcome, and the originator agrees with my definition of this outcome. The desired outcome is preferably not stated in terms of how to achieve the outcome but in terms of what much be achieved, meaning it doesn't state a specific solution. Nonetheless, if a solution must be stated, e.g. if the demand for a specific solution comes from a paying stakeholder external to the organization, include that as well. Doing this will allow productive discussions with such stakeholders when it can be demonstrated that the solution will not achieve the desired outcome.
- 3) Along with the desired outcome, there may be restrictions that must be adhered to. These may include standards and regulations imposed by the organization, the industry, and relevant government agencies.

→	Backlog Item:	
→	Originator:	
→	Definition of Desired Outcome:	
→	Restrictions:	

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